

Vaco Memphis Team Biography



Cheryl Citrone

Partner & Executive Recruiter



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Bio

Cheryl joined Vaco to help start the Technology division where she was a successful recruiter for over 6 years. In July of 2010, she made the move to Vaco Logistics to focus her practice on Executive Search. "I have always been intrigued with how product goes from point A to point B and the people who manage that process. Couple that with the opportunity to work with someone as knowledgeable about Logistics as my partner, Steve Gilmore, it was an easy decision to move to Logistics." While Executive Search for Logistics, Technology, Distribution and Supply Chain is her primary responsibility, she gets involved in just about everything at Vaco from mentoring and training Vaco employees to advising on technology for the company. "I can't stand to be idle so I am always getting involved in something."

Cheryl spent 15 years as an IT professional starting as a Help Desk Analyst in healthcare. She progressed through the ranks of healthcare IT including Manager of Technical Support for a multi-hospital healthcare corporation. Her resume also includes technology management for regional and national telecom companies, CIO for a manufacturing company, ERP project management, business analysis and various other independent consulting engagements in between. But, it is the management and executive experience that brings a unique focus to her current recruiting practice.

Cheryl's career in recruiting began in 2002 when she was downsized from her IT Management position. "The company was having financial trouble, cut 6000 positions and, unfortunately, one was mine. But, through that experience, I gained a heart for those candidates who have lost their jobs through no fault of their own. I certainly

understand the range of emotions that go along with receiving that pink slip. Hopefully I can be a beacon of hope because my career change has certainly worked out for me!" You can read recommendations for Cheryl's work by visiting her LinkedIn profile at www.linkedin.com/in/vacotechrecruiter.

Cheryl has been selected to serve on the Board of Directors of Girls Inc of Memphis and is a past member of the Board of Directors for Women in Technology Midsouth. Cheryl is a regular speaker for career counseling groups and other groups around Memphis. She is a member of The Church at Schilling Farms and active in the Women's Ministry.

"What puts the wind in my sail about working at VACO? Oh man, that's easy to answer!! I love making that call to tell somebody 'Let's go to work!!!' Nothing is more rewarding than going home at night knowing you have helped someone feed their family or better their life. How cool is that! I also love watching people join our company and realize they are truly free to do their job. Observing their evolution from focusing on the numbers and revenue to being client and candidate focused lights me up."

When Cheryl is not at work, she is taking care of her Italian and Southern family which includes husband, son, granddaughters, parents, in-laws and 2 cats. This also gives her plenty of material for her blog:*Southern Belle Blog - Adventures of a Perfectly Normal Southern Belle* at www.SouthernBelleBlog@BlogSpot.com. She holds a Bachelor of Professional Studies in Computer Education from the University of Memphis.