



## Media Kit

### Vaco by the Numbers | Firm Facts

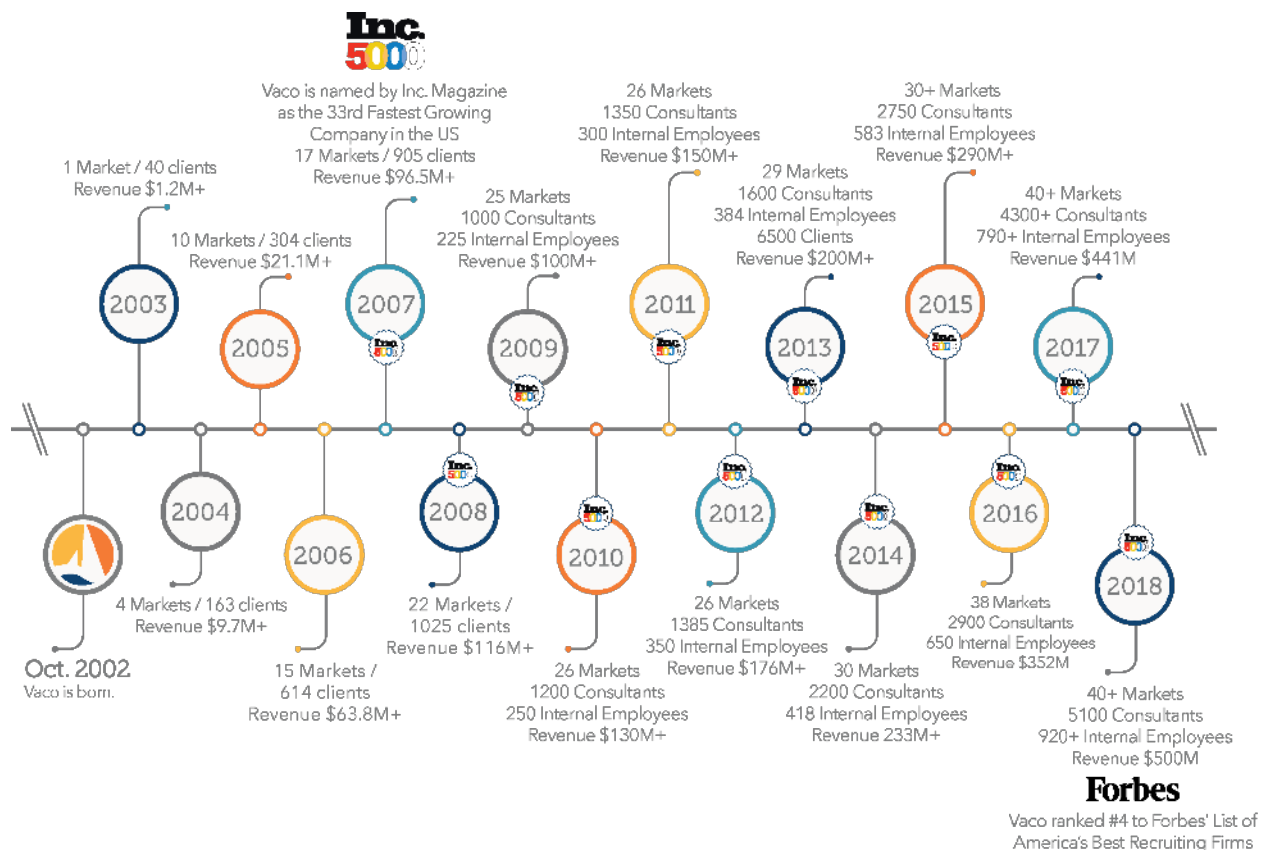
- Year founded: 2002
- HQ: Brentwood, Tenn.
- Founder & CEO – Jerry Bostelman
- 40 markets
- 73,000+ candidates placed
- 10,000+ clients served
- 7,000 employees and consultants worldwide
- \$750 million in annual revenue
- Vaco is a premier talent and solutions firm serving markets across the globe in:
  - Consulting
  - Consultative Project Resources
  - Executive Search
  - Permanent Placement
  - Strategic Staffing.
- Areas of expertise:

- C-Suite, Executive & Board Search
- Accounting
- Finance
- Technology
- Health Care IT
- Operations
- Administration
- International Managed Services

○ Awards & Accolades (see full listing below):

- Named to *Inc.* magazine's list of the fastest-growing private companies every year since 2006.
- *Forbes* list of America's Best Recruiting Firms – 2018 & 2019

## Our History:



## **ABOUT VACO**

Vaco provides boutique level service with global reach in the areas of consulting, consultative project resources, executive search, permanent placement and strategic staffing. Areas of expertise include c-suite search, accounting, finance, technology, health care IT, operations, administration and international managed services. Since its founding in 2002, Vaco has grown to serve more than 40 markets across the globe, with 7,000 employees and consultants and \$750 million in revenue. Vaco has been named to *Inc.* magazine's list of the fastest-growing private companies for the past 13 years and was named to *Forbes'* 2018 & 2019 lists of America's Best Recruiting Firms.

## **Media Contacts**

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- Media Images (link to downloadable logos, images, photos, etc. Include on the Newsroom landing page, too)

## BIRMINGHAM

Birmingham Business Journal (BBJ), Top 100 Largest Privately Held Companies

- ▶ 2011

BBJ, "Top Forty Under 40"s

- ▶ Lindsey Tanner, 2012

BBJ, Best Places to Work, Small Company

- ▶ 2015 (#4), 2016 (#1), 2017 (#6), 2018 (#3)

BBJ, Top Employment Agencies

- ▶ 2013 (#20), 2014 (#18), 2015 (#15)

BBJ, Top Women-Owned Businesses

- ▶ 2014 (#21)

BBJ, Top Executive Search Firms

- ▶ 2015 (#1), 2016 (#1)

## CHARLOTTE

Charlotte Business Journal (CBJ), #5 "Fastest Growing Private Companies"

- ▶ 2011

Business Leader Magazine, Top 50 Entrepreneurs in Charlotte

- ▶ Pete Seeber, 2010

CBJ, "Best Places to Work" Award Winner

- ▶ 2010, 2013 (#14), 2015, 2018, 2019

Inc. 500 America's Fastest-Growing Private Companies

- ▶ 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016

Fast 50 "Fastest Growing Companies"

- ▶ 2017, 2018

## CINCINNATI

Cincinnati Business Courier, C-Suite Awards

- ▶ Steve Shoemaker, Finalist, 2017

Cincinnati Business Courier, Best Places to Work

- ▶ 2018 (Runner Up)

## HOUSTON

Houston Business Journal's Best Places to Work

- ▶ 2013, 2014, 2015, 2016, 2017, 2018

## INDIANAPOLIS

Indy Star's Top Places to Work and Top Small Company to Work For

- ▶ 2018

Top Rated Local

- ▶ 2019

## LOS ANGELES

San Fernando Valley Business Journal Women in Business Awards, Business Team of the Year

- ▶ Stephanie Keairns and Anita Shelley, finalists, 2014

Advisor/Mentor to other Women business owners at American Express CEO Boot Camp

- ▶ Frances, Moreno, 2014

Gold Stevie American Business Award for Company of the Year

- ▶ 2014

Gold Stevie Women in Business Award for Employer of the Year

- ▶ 2012

Gold Stevie Women in Business Award for Company of the Year

- ▶ 2013, 2015

Gold Stevie Women in Business Award for Woman of the Year

- ▶ 2017

Gold Stevie American Business Award for Woman of the Year

- ▶ Frances Moreno, 2018

Gold Stevie Women in Business Award for Fastest Growing Company of the Year

- ▶ 2012

Silver Stevie Women in Business Award for Female Entrepreneur of the Year

- ▶ 2017

Silver Stevie Women in Business Award for Management Team of the Year

- ▶ 2013

Silver Stevie American Business Award for Company of the Year

- ▶ 2013, 2016

Silver Stevie Women in Business Award for Company of the Year

- ▶ 2014, 2016

Silver Stevie Women in Business Award for Women-Run Workplace of the Year

- ▶ 2017

Bronze Stevie Women in Business Award for Company of the Year

- ▶ 2017

Bronze Stevie Women in Business Award for Community Involvement Program of the Year

- ▶ 2017

Bronze Stevie American Business Award for Company of the Year

- ▶ 2018, 2019

Bronze Stevie Women in Business Award for Mentor or Coach of the Year

- ▶ Frances Moreno, 2012

Bronze Stevie American Business Award for Company of the Year

- ▶ 2019

NLBWA National Latina Businesswoman Award finalist

- ▶ 2013

NLBWA Women of Excellence Award finalist

- ▶ 2014, 2016, 2017

NLBWA Latina Business Woman finalist

- ▶ 2018

LABJ Best Place to Work in Los Angeles

- ▶ 2009 (#1), 2010 (#3), 2011 (#1), 2012 (#1), 2013 (#2), 2014 (#1), 2015 (#2), 2016 (#5), 2017 (#11), 2018 (#14), 2019 (#13)

LABJ 100 Fastest Growing Private Companies

- ▶ 2009

LABJ #15 "Fastest Growing Company"

- ▶ 2009

LABJ Women's Summit & Awards, Volunteer of the Year

- ▶ Frances Moreno, 2017

LABJ Women Making a Difference Award finalist

- ▶ 2012, 2014, 2015, 2016

LABJ Women's Council & Awards

- ▶ 2018

LABJ Women's Council & Awards finalist

- ▶ Frances Moreno, 2018, 2019

LABJ Women's Council & Awards finalist

- ▶ Joslyn Osborn, 2019

Latino Business Award Finalist

- ▶ 2012, 2013, 2014, 2015, 2016

ACColate Award from the Association of Corporate Counsel (ACC) of Southern California

- ▶ 2015

Women of Color Achievement Award

- ▶ Frances Moreno, 2016

American Business Awards–Company of the Year

- ▶ 2018 (Bronze)

American Business Awards–Woman of the Year

- ▶ 2018 (Gold)

## MEMPHIS

Top Forty Under 40 Award

- ▶ Joe Fracchia, 2008

Business TN Magazine's Fast 50 Award

- ▶ 2009

Inside Memphis Business Power Players

- ▶ Kirk Johnston: Staffing, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
- ▶ Cheryl Citrone: Logistics, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019



## NATIONAL AWARDS

Vaco has grown from a de novo start in October 2002 to a family of over 40 companies throughout the Nation.



- ▶ Steve Schaeffgen: Information Technology, 2015, 2016
- ▶ Brian Prentice: Cyber Security, 2017, 2018, 2019

Memphis Business Journal (MBJ) Superwomen in Business Honoree

- ▶ Cheryl Citrone, 2014

Outstanding Industry Professional, Society of Female Transportation Professionals (University of Memphis Intermodal Freight Institute)

- ▶ Cheryl Citrone, 2014, 2015

MBJ, Small Business Awards Finalist

- ▶ 2015, 2016, 2017, 2019

MBJ, Pacesetter

- ▶ 2016, 2017, 2018

MBJ, Executive of the Year

- ▶ Kirk Johnston, 2018

MBJ, Best Places to Work, Finalist

- ▶ 2015, 2016

MBJ, Best Places to Work, Winner

- ▶ 2017, 2018, 2019

Kellogg Society, Inductee

- ▶ 2016

Volunteer Memphis Corporate Volunteer Award

- ▶ 2017, 2018

Southeast Transportation Workforce Center, Trailblazer Award

- ▶ Cheryl Citrone, 2017

Southeast Transportation Workforce Center, Move the Needle Award

- ▶ 2018

Southeast Transportation Workforce Center, Industry Professional of the Year Award

- ▶ Victoria McDaniel, 2019

Healthier Workplace, Tennessee

- ▶ 2018, 2019

St. Jude Corporate Challenge Top Team

- ▶ 2018

## NATION

Inc Magazine's Fastest Growing Private Companies

- ▶ 2007 (#33), 2008 (#320), 2009 (#927), 2010 (#3305), 2011 (#3895), 2012 (#4160), 2013 (#3799), 2014 (#4871), 2015 (4669), 2016 (#4205), 2017, 2018, 2019

## NASHVILLE

Future 50

- ▶ 2005, 2006, 2007, 2008, 2009 (Hall of Fame)

NBJ, Best Places to Work

- ▶ 2005, 2006, 2007, 2012, 2013, 2014, 2016, 2017, 2018, 2019

NBJ, Best in Business Award, Finalist

- ▶ 2009, 2011, 2012, 2013, 2017, 2018, 2019

NBJ, Healthiest Employer Nominee

- ▶ 2014

NBJ, Nashville's 25 Fastest-Growing Private Companies

- ▶ 2010, 2011, 2012, 2013, 2014

NBJ, Fast 50

- ▶ 2016, 2017, 2018, 2019

NBJ, Corporate Giving Award

- ▶ 2016

NBJ, Most Admired CEOs and Their Company

- ▶ 2017

Tennessean's Hot 100 List

- ▶ 2007

Ernst & Young Entrepreneur of the Year Award for the Southeast Region

- ▶ Jerry Bostelman-2007

Junior League of Nashville Paragon Award

- ▶ Jessika Poirier, 2007

Williamson County Impact Award

- ▶ Jerry Bostelman-entrepreneur division, 2008

Top Forty Under 40 Award

- ▶ Brian Waller, 2009; Kaylee Osland, 2015

Nashville 30 Under 30

- ▶ Jessika Poirier, 2009; Kaylee Osland, 2013; Liz Schimmer, 2016; Lindsey Morgan, 2017; Kristyn Edwards, 2017; Lynzi Loyd, 2018

Nashville Technology Council's Blogger of the Year

- ▶ Scott Gordon, 2010

NELA (Nashville Emerging Leader Award) Finalist

- ▶ Jessika Poirier, 2010, 2011, 2012
- ▶ Kaylee Osland, 2014, 2015

NELA Award Winner, Human Resources

- ▶ Jessika Poirier, 2014
- ▶ Kaylee Osland, 2015

TANS Award Nominee/Nashville Recruiting Hall of Fame

- ▶ Scott Gordon & Vaco Founders

TANS Recruiter of the Year Finalist

- ▶ Jessika Poirier, 2012

TANS Agency of the Year Finalist

- ▶ Jessika Poirier, 2013

TANS Horizon Recruiter of the Year Finalist

- ▶ Kaylee Osland, 2013

The Tennessean Top Work Places

- ▶ 2015, 2016, 2017, 2018, 2019

Lipscomb's Business with Purpose

- ▶ 2018

Nashville Emerging Leader Award, finalist

- ▶ Kyle Allen, 2019

Nashville Entrepreneur Center's Intrapreneurial Company

- ▶ 2018

Tennessean's Leadership Award

- ▶ Jerry Bostelman, 2019

## NEW JERSEY

NJ Biz's Best Places to Work in NJ #12

- ▶ 2009

British Airways Face-Of-Opportunity Winner

- ▶ 2010

## ORLANDO

Orlando Business Journal (OBJ) nominated Best Places to Work

- ▶ 2010, 2011, 2012, 2014, 2015, 2017

OBJ, Top Philanthropic Company

- ▶ 2013, 2014, 2015, 2016

OBJ, Top Staffing Company

- ▶ 2013

OBJ, Women Who Mean Business

- ▶ Managing Partner Denise Bennett-Walls, 2014, 2017

Florida Trent nominated Best Companies to Work For

- ▶ 2011, 2012, 2013, 2016, 2017, 2018

Women Achievement Award, WEC

- ▶ 2015

## ORANGE COUNTY

OC Business Journal (OCBJ), 100 Fastest Growing Private Companies

- ▶ 2014, 2015, 2016

OCBJ, Best Places to Work

- ▶ 2014, 2015, 2016, 2017

OCBJ, Excellence in Entrepreneurship Awards Nominee

- ▶ Jennifer McCasland, 2015

## PIVOT POINT CONSULTING, A VACO COMPANY

NABR, Best and Brightest Companies to Work For

- ▶ 2014, 2015, 2016, 2017

Fastest-Growing Private Company in Washington

- ▶ 2014 (#3)

Fastest-Growing Private Seattle Firm

- ▶ 2014 (#1)

One of Consulting Magazine's Seven Small Jewels Award

- ▶ 2014

Consulting Magazine's Fastest-Growing Firm

- ▶ 2015 (#4), 2018

Consulting Magazine as one of this year's Rising Stars of the Profession

- ▶ Rachel Marano



NATIONAL AWARDS



Modern Healthcare's Best Places to Work in Healthcare

- ▶ 2014, 2016, 2017, 2018

Top 3 for Best in KLAS HIT Implementation Support and Staffing

- ▶ 2015, 2016, 2017, 2018

KLAS for Epic Consulting, Select Category

- ▶ 2016 (#1)

KLAS Highest Rated Vendor, Implementation Services Select Category

- ▶ 2017

NBJ, Top 40 Under 40

- ▶ Matt Simpson, 2013

**RALEIGH**

Triangle Business Journal (TBJ) FAST 50

- ▶ 2007, 2008

Business Leader Media's 2008 Healthiest Company Honoree

- ▶ 2008

Pinnacle Business Award

- ▶ 2008

Women in Business Award

- ▶ Crystal Hughes, 2008

TBJ, Top 10 Technical Staffing Companies

- ▶ 2011

Top Forty Under 40 Award

- ▶ Sid Mitchener, 2010, Troy Knight, 2011, Crystal Suazo, 2012

**RICHMOND**

Alfred P. Sloan's Workplace Flexibility Award

- ▶ 2009, 2010, 2011

Alfred P. Sloan's Workplace Flexibility Honorable Mention

- ▶ 2010

Virginia Business Fantastic 50

- ▶ 2010

AWE Workplace Excellence Award Winner

- ▶ 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019

Virginia Business' Best Places to Work in Virginia

- ▶ 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019

The Cherry, Bekaert & Holland Emerging Company Award Finalist

- ▶ 2011

**SAN DIEGO**

San Diego Business Journal's 3rd fastest growing privately held companies

- ▶ 2008

Top 40 Under 40

- ▶ Brandy Sloatermen, 2010

San Diego Business Journal's "Fastest Growing Companies"

- ▶ 2008 (#3), 2009 (#31)

San Diego Business Journal Best Places to Work

- ▶ 2014, 2015

**TAMPA**

TBJ, Best Places to Work

- ▶ 2014, 2015, 2016, 2017

TBJ, Coolest Office Space

- ▶ 2013

TBJ, Top Temporary Employment Firms

- ▶ 2015

TBJ, Top Permanent Employment Firms

- ▶ 2015

TBJ, Best Place's to Work finalist

- ▶ 2013, 2014, 2015, 2016, 2017, 2018

TBJ, 30 Under 30

- ▶ 2018 (Dan Thompson)

Coolest Office Space

- ▶ 2019